



Escape the Ordinary...

A New Chapter in Retail & Leisure



Adventure | Opportunity | Transparency

13 - 14 JUNE 2023 | LONDON, UK | WWW.RLICONNECT.COM

THE WORLD'S PREMIER GLOBAL RETAIL & LEISURE DEAL-MAKING FORUM

Bringing the World of Retail & Leisure to London

Having taken place in London, Dubai, Istanbul, LA and more recently Riyadh over the last 10 years, RLI Connect Global has brought together thousands of retail real estate professionals to connect, explore and develop business opportunities worldwide and moving forward it will be essential to continue to collaborate, exchange ideas, explore opportunities and network with industry colleagues.

In 2023, we will be returning to the event's iconic home in London as the city continues to maintain its position as a global retail landmark. For decades London has led the way in terms of innovation, fashion and retail trends and it remains a focal location for new retailers seeking representation in the UK, as well as a global beacon for retail, leisure and entertainment brands and concepts.

RLI's long-standing association with the city of London allows us to leverage these opportunities to connect, explore and develop relationships and because of this we are delighted to be bringing back

both our renowned RLI Connect Global Deal-Making Forum and our highly-coveted and prestigious Global RLI Awards to the location where both events originated.

As we all come to terms with new shared realities, staying connected has never been more prevalent. Change is a constant when it comes to the global retail industry due to the continuing shifts in consumer lifestyles and spending habits. Shopping malls have changed the behaviour of many consumers in the last few years and have shifted from retail stores to multi-purpose destinations that have become part of people's lifestyle.

There may be many different theories and expectations about the future of malls, but one thing is certain: the shopping mall industry is on the verge of revolution. Successful malls in 2023 are unlikely to be the ones that rely on old and worn-out concepts.

To be held on 13 – 14 June 2023 in London, RLI Connect Global will provide the perfect opportunity for exploration whilst continuing

to connect the world of retail and leisure under one roof.

We invite international & regional investors, owners & developers, retailers, leisure & hospitality operators and franchise partners that are eager to connect with each other to look at new markets for expansion nationally and internationally.

Throughout two days of extensive networking opportunities and pre-arranged meetings, RLI Connect Global will continue to make connections and build those all-important relationships, an integral role for those companies wishing to stay ahead of the curve within the retail and leisure industry. There is one simple objective of RLI Connect Global: to help you do business in a fast changing environment, whilst enabling you to explore new markets and develop new relationships.

The Global RLI Awards 2023 will follow RLI Connect Global on 15 June in London and we can't wait to welcome you to one of the world's retail capitals for two events you cannot afford to miss.

WHY SHOULD I ATTEND?

- Save time
- Save money
- Expand into international markets
- Book one flight to London rather than multiple flights across the globe

WHO IS IT AIMED AT?

- Developers
- Investors
- Shopping Centre Owners
- Retailers
- F&B/Leisure & Entertainment Operators
- Master Franchise Partners
- Affiliated Companies





RLI Connect Global Deal-Making Opportunities

RETAILERS

This includes Apparel, Fashion & Jewellery / F&B and Hospitality / Home & Living / Grocery / Healthcare, Beauty & Wellbeing / Leisure, Entertainment & Fitness / Technology / Music / Experimental and Pop-Up brands that are actively seeking physical space across international markets.

As a Retailer / Entertainment Concept / Leisure Operator / Franchise Operator looking to expand or transform your brand, you will already have strategies in place to either revolutionise your brand or expand into new markets, let us know who you would like to meet and we will connect you with the right companies to facilitate your ambitions whilst securing that all-important deal.

This year's event is complimentary** for Retailers, Entertainment Concepts, Leisure and F&B operators. Attend the event by completing our Registration Form and returning together with a corporate brand presentation. Once registered you will be contacted by a member of the team to co-ordinate your schedule. You will conduct meetings with Owners/Developers in their private meeting rooms and with Franchise Partners and other affiliated companies in a central location.

****One Complimentary place per company, additional places available at discounted rate of £250 per place.**

The retailer passes are only available to individuals that are employed directly by a retail brand and are actively seeking space. Companies that represent these brands and receive a fee for acting on their behalf are not applicable for the complimentary passes and must pay the appropriate delegate fee to attend. The complimentary retailer passes are issued and approved at the discretion of the organiser and will be billed at full Delegate rate if you do not attend any meetings have been pre-arranged for you.

DEVELOPERS

Save time and money with pre-arranged meetings and networking under one roof, enabling you to find those new-to-market retailers and unique and innovative leisure and entertainment concepts for your malls, mixed-use destinations, high-streets and outlet centres. Make new connections, form strategic partnerships and sign those deals, all from one location.

Developers have two options to take part within this year's RLI Connect Global:

DEAL MAKING PACKAGE with PRIVATE MEETING ROOM

The first option is a Deal-Making Package with a Private Meeting Room, once registered you will be assigned a dedicated meeting planner to organise your schedule for the event. On arrival you will be taken to your own private meeting room where you will meet the people you have pre-arranged meetings with. In between meetings you will have the opportunity to network with other delegates in a central location. The package also includes a table of 10 with wine at the Global RLI Awards on 15 June.

Price: £10,000**

****To see what is included in the above package, please visit: www.rliconnect.com/developersinfo and click on the relevant package for further details.**

DEVELOPER DELEGATE

If you register as a Developer Delegate for the event, please be aware you will not have any pre-arranged meetings but you will have the opportunity to network with other attendees in a central location, as per Delegates below.

Price: £995 per Delegate with no pre-arranged meetings

DELEGATES

Network with other participants in our dedicated Networking Lounge. The team will also be available throughout the event to assist you with any introductions.

As a delegate looking to attend the event you should already have an idea of the types of companies that you wish to meet, that are relevant to the expansion of your business. Have plenty of business cards at the ready to hand out during the days networking and marketing material for those follow up meetings.

Price: £995 per Delegate with no pre-arranged meetings